

Message Text

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DRAFTED BY EB/ITP/EWT - AJREICHENBACH:MRB

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DOD - EMURPHY

EUR/EE - RCHRISTENSON

EUR/ - AHARTMAN

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FM SECSTATE WASHDC

TO AMEMBASSY BELGRADE PRIORITY

C O N F I D E N T I A L STATE 178630

E.O. 11652: GDS

TAGS: ESTC, YO

SUBJECT: EXPORT CONTROL: HONEYWELL COMPUTER

REFERENCE: (A) BELGRADE 4403; (B) BELGRADE 4701

1. IN ACCORDANCE WITH EMBASSY'S REQUEST REF A, WASHINGTON AGENCIES HAVE MAINTAINED POSITION THAT COMPUTER FOR INTERIOR MINISTRY CANNOT BE APPROVED UNTIL YUGOSLAVS SET DATE TO DISCUSS GENERAL EXPORT LICENSING. INFORMATION WHICH EMBASSY MAY HAVE RECEIVED INDICATING THAT IAG ABOUT TO APPROVE LICENSE IS INCORRECT. WE WISH TO USE HONEYWELL CASE AS LEVERAGE TO BRING YUGOSLAVS TO CONFERENCE TABLE. IDEALLY, WE COULD ANNOUNCE APPROVAL OF THE HONEYWELL LICENSE AT CONCLUSION MEETING IF OUTCOME SATISFACTORY. EMBASSY, AT ITS DISCRETION, MAY DRAW EXPLICIT LINK BETWEEN FAVORABLE RESOLUTION THIS CASE AND GENERAL DISCUSSION OF EXPORT PROBLEMS.

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2. DURING ASSISTANT SECRETARY HARTMAN MEETING WITH

FORMER ITALIAN AMBASSADOR ORTONA ON JULY 16, HARTMAN TOLD ORTONA, WHO IS A DIRECTOR OF HONEYWELL, THAT USG IS RELUCTANT TO APPROVE THIS LICENSE AT THIS TIME IN VIEW OF UNRESOLVED EXPORT CONTROL ISSUES WITH YUGOSLAVIA. APPROVAL IS THEREFORE BEING WITHHELD UNTIL PROGRESS IS MADE ON THE LARGER PROBLEM.

3. REFERENCE C PARA 2, SOUGHT EMBASSY REACTION APPROVAL CASE ON TERMS OUTLINED BY HONEYWELL, REPORTED TO EMBASSY IN STATE 158069, SPECIFYING PROGRES METAL INSTEAD OF PROGRES INFORMATIK FOR DELIVERY COMPUTER TO INTERIOR MINISTRY, WITH HONEYWELL (ITALIA) IN CHARGE INSTALLATION. THIS WAS EVIDENTLY INFORMATION BENEDETTI CITED IN TELECON WITH EMBASSY (REF B), SINCE WE HAD REVIEWED SUGGESTION WITH HIM DURING RECENT WASHINGTON VISIT. ALTHOUGH WE HAVE NO PROBLEM WITH ULTIMATE CONSIGNEE, THERE IS STILL QUESTION ABOUT USING PROGRES AFFILIATE, AND WOULD APPRECIATE EMBASSY'S VIEW ON DELIVERY OF THIS SYSTEM THROUGH PROGRES METAL.

4. U.S. BUSINESS CONTINUES TO ASK WHETHER USG HAS INSTIGATED NEW EXPORT CONTROL POLICY VIS-A-VIS YUGOSLAVIA, SINCE A NUMBER OF APPLICATION ARE LONG PENDING OR HAVE BEEN RETURNED WITHOUT ACTION TO U.S. APPLICANTS. AS EMBASSY CONTINUES EFFORTS TO PRESS GOY TO AGREE TO EARLY MEETING WITH U.S. TEAM, PLEASE POINT OUT THAT OTHER COMMITMENTS OF TEAM MAKE IT EXTREMELY DESIRABLE FOR MEETING IN BELGRADE TO BE CONCLUDED PRIOR AUGUST 15. POSTPONEMENT BEYOND AUGUST 15 COULD ENTAIL LONG ADDITIONAL DELAY.

5. WE ARE NOT PREPARED AT THIS TIME TO CONSIDER THE OTHER PENDING HONEYWELL CASE FOR PROGRES'OWN USE. FURTHER ACTION HINGES AS WELL ON THE OUTCOME OF OUR BELGRADE TALKS. KISSINGER

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